

HARISH.V

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Account Manager -Projects

Software Solution & Services

- PEACOCK APPARELS, MADURAI
- PENGUIN GARMENTS, MADURAI
- LOVABLE LINGERIE, BENGALURU
- ACTIVE CLOTHING, MOHALI
- HEERAJI CLOTHING, BENGALURU
- SOHAM GARMENTS, BENGALURU
- TRIMAX APARELS, BENGALURU
- SAARA APPARELS BENGALURU
- VINNOVATIVE BENGALURU
MANUFACTURING,
- TRINITY COATING BENGALURU
EQUIPMENTS,

HARISH.V

About Me

“Over 9 years of rich end to end ERP Product Implementation, Pre Sales Business Analysis experience in Product based industry. Expertise in full soft ware life cycle implementation, enhancement from business analysis, testing, go live assistance till post implementation Production support.

Always enthusiastic to learn and undertake new challenges and achieve the goals of your company. I would welcome the opportunity to discuss my suitability in more detail.”

Professional Journey

4 Yrs
NOV 14 -
Till date

**Product Lead (Software Solution & Services),
Presales & Implementation**

RIM GLOBAL – RESOURCE INFRASTRUCTURE &
MANAGEMENT INDIA PRIVATE LIMITED

Formerly known as Twenty Technologies Private Limited -
A 3D CAD Group Company

Nov 2010
-
Oct 2014

Senior Project Executive (Implementation)

ISSS TECHNOLOGGIES – FAST REACT SYSTEMS (UK)

Aug 2007 -
Oct 2010

Consultant Seamless (ERP Implementation)

EXILANT TECHNOLOGIES PVT LTD

Apr 2004
-
Jul 2007

IT HEAD

ENGLISH BLAZER (A DIV OF GOKALDAS IMAGES PVT
LTD)

About Work

An ambitious and hard-working individual often recognized for my commitment and ability to accomplish challenging targets. Experienced in Pre Sales & Implementation as per requirements. Always enthusiastic to learn and undertake new challenges.

Having Key strength at Pre Sales activities and lead conversions and Implementing ERP applications.

Exposure working with/for Customers in Business Verticals like CPG - Soft Goods (Apparel and Fashion) Heading a team of 12 members including Pre Sales, Testing, Implementation and Support. As Account Manager handled different projects across the region, interacting with different customers for Project execution and providing solution. Achieved most of the goals assigned by the management.

Educational Accomplishment

Bachelor of Computer Applications
BCA (VI SEM)
IGNOU

Mechanical Engineering

Course : Diploma
(Passed 3 years course in PESIT,
Bengaluru,
KARNATAKA

Tools and Applications

- **ERP Application** FACIO
- **Project Management** FACIO (Project Management Solution)
- **Issue Tracking** Red Mine
- **Defect Tracking** Bug- Zilla
- **Database** My SQL 5.5
- **Other Tools** SQL Plus, SQL Yog
- **SDLC** V Model, Water Fall
- **Reporting Tool** Jasper Reports
- **Office Tools** Microsoft Office

Work Experience – Product Lead Position

Product Lead (Software Solution)

Pre-sales & Implementation

4 Years (Nov 2014 – Present)

RIM – RESOURCE INFRASTRUCTURE & MANAGEMENT INDIA PRIVATE LIMITED

Formerly known as **Twenty Technologies Private Limited** - A 3D CAD Group Company

A Solution Consultancy, Software Solution company for Business Verticals like

- CPG - Consumer Goods and Retail (Soft Goods and Hard Goods),
- Mechanical – Engineering & Manufacturing business Verticals

Roles & Responsibility – Product Lead

PRE SALES - Role assigned to working closely with Sales team and attending meetings with Business Development Managers to provide Business Concepts presentations & Demos to Customers.

IMPLEMENTATION & SUPPORT – Initiate and Lead the Project Implementation process and make sure the project is executed as per the requirements and delivered in time accordingly by following the processes and the Post Implementation Support.

- Heading a team of Pre sales, Implementation, Testing & Support.
- Analyzing client’s business requirements and processes through document analysis, interviews and work flow analysis.
- Communicating client’s business requirements to the internal teams.
- Provide Inputs to the developing team and modifying process to meet client’s needs and develop business specifications to support the modifications.
- Conducting Functional, Integration, User Acceptance Testing and Performance to verify the client’s needs are met.
- Preparing the Implementation Plan for executing the Project at Customer place.
- Regularly interacting with Management and Customers for the successful execution of the project in time.
- Heading the Support process through Mail, Phone, Online, Skype.
- Facilitate regular meetings with clients to document additional requirements and explore potential business.
- Experience in managing internal developments through the SDLC & ensuring developments are correctly estimated, planned and resourced.

- Monitoring project progress and performance.
- Providing status reports to the project sponsor.
- Experience in ensuring the developments undertaken (either in-house or vendor) follow standard practices.

Languages Known

KANNADA
ENGLISH
HINDI
TELUGU



Work Experience – Executive Position

Worked as **Senior Project Executive** - (Nov 2010 – Oct 2014)

ISSS TECHNOLOGGIES - FASTREACT SYSTEMS (UK)

As **SR. PROJECT EXECUTIVE, IMPLEMENTED** the FastReact and provided **SUPPORT** to leading Apparel Manufacturers like Gokaldas Exports, Gokaldas Images, ITC, Madura Garments, K.Mohan, Gardencity Fashions, Arvind Shirts, Arvind Denim, Indian Designs, Bannari Apparels (Chennai), Seeds Intimate Apparel India Pvt Ltd (Vizag) National Institute of Fashion Technology (NIFT) etc.,

Fast React Systems (FRS) is a Global supplier of “Planning and Critical Path Management solutions for the Fashion industry supply chain”. The tool FASTREACT is designed & developed at UK, specifically for and used extensively by companies involved in Garment/Apparel, Textiles and associated industries. Fast React Systems is a Global company that Develops, Markets, Installs and Supports software in over 40 countries worldwide.

ISSS Technologies based in Bengaluru, is a regional partner for FastReact systems in India who Markets, Installs and Supports the software for the entire India.

Worked as **Consultant Seamless ERP** (Aug 2007- Oct 2010)

EXILANT Technologies Pvt Ltd.,

SEAMLESS – A WEB based ERP offers features of Apparel manufacturing software, since it has been designed to address problems faced by the industry and not just achieve the simplistic goal of automation. The integrated software covers every aspect of the Apparel manufacturing process.

Worked as **IT HEAD** (Apr 2004 – Jul 2007)

ENGLISH BLAZER (A DIV OF GOKALDAS IMAGES PVT LTD)

A Suit Division of Gokaldas Images. manufactures and exports the Suits to US & UK.

I, Harish.V hereby declare that the information provided is true to best of my knowledge.

Date :

Place :

HARISH.V

